

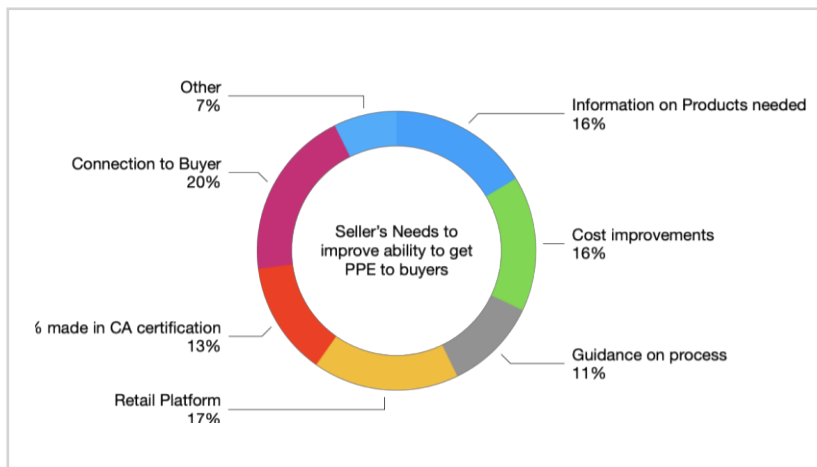
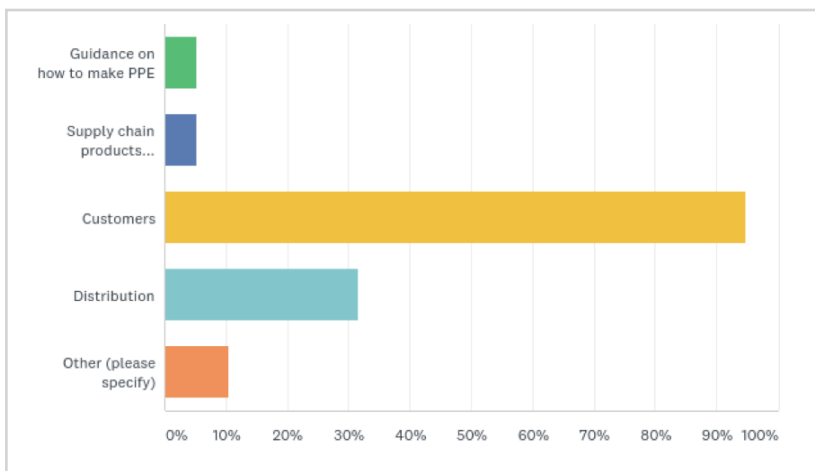


CALIFORNIA MANUFACTURERS & TECHNOLOGY ASSOCIATION
SAFELY MAKING
—CALIFORNIA—

SURVEY RESULTS FOR CONTINUOUS IMPROVEMENTS

SELLER'S SURVEY *RESULTS AS OF JULY 14, 2020

Top Needs to get PPE to buyers: Connection to CUSTOMERS



WE HEARD YOUR FEEDBACK

LOOK FORWARD TO:

IMPROVED SEARCH FEATURES

- Lead times
- Specification details
- Product Costs
- And more...

FOCUS AREA: COST COMPETITIVENESS

- Sales tax exemption on the sale of PPE within California
- Policy improvements (CA-only labor laws)

FUTURE INITIATIVES

- Supply Chain B2B Marketplace
- Request for Information for supplier capabilities

MARKETPLACE:

A partnership between the California Manufacturers & Technology Association (CMTA), Autodesk, Intel Foundation, and the State of California to help fill a critical gap for all sectors during the COVID-19 pandemic.

GETTING CALIFORNIA BACK TO WORK SAFELY!

www.safelymakingca.org